

SEAFOOD ANALYSIS

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Food testing labs are constantly challenged with accurately analyzing samples quickly and efficiently all while striving to reduce costs due to market forces. Your commitment to ensuring meat and seafood are safe for consumption, as demand increases, is an uphill battle.

Our commitment to you: to provide a range of solutions across multiple technologies, products, and services that meets or exceeds the testing needs of food processors. Our solutions offer more efficiency and increased accuracy and sensitivity for better yields in real time with minimal training.

From instrumentation and software to consumables and reagents to service and support, we are dedicated to providing you with end-to-end solutions that ease your everyday challenges throughput, service, and time to result. Because of automation when it comes to ensuring the safety and quality of meat and seafood, peace of mind goes a long way – for everybody.

THE PATH TO DETECTING PATHOGENS

Food safety is a concern that extends across the meat and seafood industry and is the foundation to providing delicious, nutritious, and safe product for consumers – it is core to your mission and brand.

To comply with stringent regulations and customer requirements, testing must be done to manage potential food safety hazards and take corrective actions to actively monitor critical points in the process.

Testing for foodborne pathogens, such as *Listeria* and *Salmonella*, is commonly used to screen raw materials, verify the adequacy of process controls, monitor the environment, and release the final product.

Plant operators have important considerations when choosing the right pathogen testing workflows. Most critically, testing methods must meet inclusivity, exclusivity, and robustness requirements to ensure reliability, accuracy, and precision of the method, certified by AOAC or ISO17025. Due to the perishable nature of meat and seafood, total time to results and faster turnaround times save money by reducing expensive inventory holding costs. Another important factor to consider is ease of use, where simple workflows with cost-effective

instrumentation reduce technician time and error risks, while increasing productivity.

TESTING FOR SAFETY

While food testing needs differ by the type of product produced, there are several important factors to consider overall: time to results, precision and accuracy, and efficiency.

Time to results: Because meat and seafood are perishable and attaining results quickly is crucial to the success of your business, have short shelf lives.

Accuracy and precision: Methods and specific food matrices need to be verified and certified by AOAC (US and ROW) or ISO1610 (EU)

Efficiency: Easy-to-use, cost-effective instrumentation reduces technician time for better lab productivity.

WHICH SOLUTION IS RIGHT FOR YOUR LAB?

For testing final product releases: Solus testing kits and Solus One Salmonella instrumentation.

For in-process verification: Solus testing kits and Solus One Salmonella instrumentation.

For environmental monitoring: Solus testing kits, Solus One Listeria and Salmonella instrumentation, and MicroFast products.

ENSURING FOOD SAFETY AND COMPLIANCE

Analyzing chemical contaminants in meat and seafood such as veterinary residues, toxins, and pesticides is crucial to ensure consumer safety and compliance with regulatory limits.

Whether you are screening raw materials or certifying product releases, meat and seafood

companies must verify antibiotic and hormone-free claims and ensure they comply with the regulatory requirements of the country of export. So why is testing so vital? With today's trends, it's more important than ever to test meat and seafood products before they go to market. These testing drivers include.

The evolution of superbugs or antibiotic-resistant bacteria.

Consumer desire for antibiotic-free foods.

Access to various markets by meeting countries' regulations.

When it comes to meat and seafood analysis, we have a solution to fit all your testing needs.

FOOD SAFETY ISN'T ALWAYS EASY

When it comes to meat and seafood testing, it can be difficult to stay on an ever-moving target. With more stringent regulatory requirements and maximum residue limits (MRLs), the meat and seafood industry require sensitive testing methods that can

detect low levels of chemical contaminants in a wide range of tissue types – both with screening and analytical results.

Whatever your analysis, meat and seafood processors require complete solutions for detecting residues and contaminants. Our proven solutions – from robust instrumentation, sample preparation reagents and purification columns, consumables, and service and support – enable you to complete your testing with confidence.

SUPERIOR TESTING FOR QUALITY FOODS

Meat and seafood producers are challenged with operating in diverse, complex supply chains that are tightly regulated across the globe. Processors must ensure nutritional and compositional quality throughout the entire process.

We provide state-of-the-art testing solutions that analyze raw meat and seafood, ensure process efficiency, and verify finished products. Our solutions are based on proven technologies, user-friendly software, and ready-to-use methods.

What's more, our systems are capable of covering thousands of sample types – so whatever type of meat products you produce, our solutions can help you reduce costs while improving quality.

TESTING FROM START TO FINISH

Screening Ingredients

Rapid, accurate on-site decisions help eliminate out-of-spec materials and calibrate formulations.

Monitor and Optimize Production

Precise and reliable measurements maximize efficiency and profit.

Verify Finished Product Quality

Consistent final product minimizes quality variations and improves customer satisfaction.

OPTIMIZING YOUR PROCESS

As meat and seafood producers and processors, you're faced with nutritional and manufacturing process challenges every day. Samples need to be analyzed quickly to determine whether they meet your exact specifications.

Rapid testing is also needed to isolate products by quality for optimal use and to develop consistent products by modifying meat and seafood blends for fat, moisture, ash, protein, and collagen, and more.

Our near-infrared (NIR) analyzers, at-line and in-line, measure in-production samples and help you control the manufacturing process. With fast, accurate results, adjustments can be made in real time to better meet target values. They also improve process variability and reduce rework, which optimizes margins.

TECHNOLOGY THAT SUITS ALL YOUR TESTING NEEDS

PROXIMATES.

MINERALS AND METALS.

VITAMINS, FATTY ACIDS, AND AMINO ACIDS.

RHEOLOGY.

TESTING FOR PROXIMATES:

The DA 7250 system is ideal for determining fat, moisture, protein, collagen, salt, ash, water activity and more in fish meal, fish, and processed meats in less than 10 seconds.

Our cost-effective DA 6200 NIR analyzes any type of ground or homogenized meat sample with extreme accuracy. Fat, moisture, protein, and other parameters can be determined in just 30 seconds.

TESTING FOR MINERALS AND METALS

Our PinAAcle™ AA instrument is rugged, easy to use, and ideal for small operations analyzing individual elements.

Our Avio ICP-OES system handles complex meat and seafood matrices at a high throughput.

For the most demanding applications – including speciation – our NexION ICP-MS instruments are proven to deliver.

TESTING FOR VITAMINS, FATTY ACIDS, AND AMINO ACIDS

The Flexar™ HPLC and Clarus™ GC instruments can provide amino acid, vitamin, and fatty acid profiles of ingredients, to ensure products meet nutritional requirements.

RHEOLOGY TESTING

The Rapid Visco Analyzer measures performance of a variety of ingredients in meat products including texture-enhancing characteristics like starches, binders, gels, and stabilizers. It also verifies that materials meet performance specifications before they enter production.

ACCURATE ANALYSIS STARTS WITH STEP ONE

Sample preparation is an integral step of meat and seafood analysis. The complexity and diversity of the tissues and ingredients can make testing a challenge, especially at the very beginning of your process. Matrix interferences from lipids, enzymes, proteins, and carbohydrates can impact the accuracy of your analysis – either by immunoassay screening methods or analytical chemistry workflows.

As market consolidation continues and pressure mounts to keep costs low, it's necessary to rely on efficiency and predictability in your workflows. You can count on us and our technology to deliver. Our automation for sample prep, liquid handling, and detection enables lower costs per sample, more traceability, and better reproducibility.

We offer a range of fast, easy, and selective sample preparation and automation solutions for meat and seafood testing workflows.

